

Message Text

UNCLASSIFIED

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UNCLAS LONDON 16369

E.O. 11652: N/A

TAGS: BEXP, FR, UK

SUBJECT: MARKET RESEARCH: AIR/WATER PURIFICATION AND
POLLUTION CONTROL EQUIPMENT (FRANCE)

REF: LONDON 14624

1. POST HAD DETAILED DISCUSSION WITH COOPERS AND LYBRAND
PROJECT MANAGER 12/13 PRIOR SUBMISSION OF FINAL REPORT
O/A 12/19. DESPITE DIFFICULTIES RAISED BY FRENCH LABOR
DISTURBANCES DURING PAST TWO MONTHS, CONTRACTOR HAS
ASSEMBLED THOROUGH AND (WITHIN CONFINES OF SPECS)
IMAGINATIVELY-EXECUTED STUDY. PRINCIPAL WEAKNESSES ARE
IN MAJOR PROJECTS AND PROJECTED INVESTMENT AREAS, WHICH
SYMPTOMATIC OF GENERAL UNCERTAINTY IN HOST ECONOMY PLUS
ABSENCE TO DATE OF RELEVANT GOF DIRECTION. SITUATION
IS HARDLY UNIQUE AND FINAL VERSION WILL CONTAIN BRIEF
BACKGROUND TO THIS UNCERTAINTY AND SUGGEST RE-EXAMIN-
ATION OF FRENCH MARKET AFTER CENTRAL GOVERNMENT
ANNOUNCES "GRANDE LIGNE" FOR INDUSTRY, NOW
EXPECTED FOR MAY.

2. ADVANCE COPIES OF COMPLETED REPORT WIL BE AIR-
MAILED VIA FPO AS QUICKLY AS RECEIVED.
SPIERS

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Message Attributes

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